



PHD Manufacturing, Inc.

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Price Increase Announcement

December 11, 2009

To: All Valued PHD Manufacturing, Inc. Distributors, Wholesalers, and
Manufacturer's Representatives

Due to the rise in the cost of raw materials, it is necessary to increase our prices
as follows:

<u>Product line</u>	<u>Average increase</u>	<u>Effective date</u>
Strut and strut accessories	9%	February 1, 2010
Pipe hangers	9%	February 1, 2010

You will be able to download the new list price book in either Excel or PDF
format on or before January 18, 2010, at www.phd-mfg.com.

Customers will be able to calculate their current net prices by entering their
multipliers on the customer multiplier tab. Along with the net prices will be the
item number, UPC code, product description, box/bundle quantity, weight, and
new list price.

PHD Manufacturing, Inc. reserves the right to change effective dates and
percentages based on market conditions. PHD Manufacturing, Inc. also reserves
the right to limit order quantities based on market availability.

Please contact your PHD Manufacturing, Inc. sales representative or the factory
with any questions. We sincerely thank you for the support you have shown us
in the past and look forward to serving your needs in the future.

Respectfully,

Dave Neal
National Sales Manager

The Complete Line of Pipe Supports and Devices

Pipe Hangers ▲ Strut & Accessories ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields