



PHD Manufacturing, Inc.

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Price Increase Announcement

January 12, 2012

To: All Valued PHD Manufacturing, Inc. Distributors, Wholesalers, and Manufacturer's Representatives

Due to the rise in the cost of raw materials, it is necessary to increase our prices as follows:

<u>Product line</u>	<u>Average increase</u>	<u>Effective date</u>
Strut and strut accessories	6%	February 20, 2012
Pipe hangers	6%	February 20, 2012

You will be able to download the new list price book in Excel format on or before February 13, 2012, at www.phd-mfg.com. Customers will be able to calculate their current net prices by entering their multipliers on the customer multiplier tab.

PHD Manufacturing, Inc. reserves the right to change effective dates and percentages based on market conditions. PHD Manufacturing, Inc. also reserves the right to limit order quantities based on market availability.

Please contact your PHD Manufacturing, Inc. sales representative or the factory with any questions. We sincerely thank you for the support you have shown us in the past and look forward to serving your needs in the future.

Respectfully,

Jonathon Corvino
National Sales Manager

The Complete Line of Pipe Supports and Devices

Pipe Hangers ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields ▲ Strut & Accessories