



PHD Manufacturing, Inc.

44018 Columbiana-Waterford Road
Columbiana, Ohio 44408-9481
Phone: 800-321-2736 • 330-482-9256
Fax: 330-482-2763
Web: www.phd-mfg.com

March 20th, 2026

To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives

RE: Price Increase Effective May 4th, 2026

Due to continued significant increases in domestic steel and other input costs, along with broader market conditions, including evolving trade policies and tariffs, PHD Manufacturing, Inc. will be implementing the following price increases effective May 4, 2026:

| <u>Product Line</u> | <u>Average Increase</u> |
|---|--------------------------------|
| Metal Framing Strut/Channel | 18-20% |
| Pipe Hangers & Supports / Strut Accessories | 8-10% |
| SNAPPITZ | 13% |
| Seismic and Fire Protection | 8-10% |

These adjustments will apply to all standard pricing agreements. As we move toward the effective date, we will continue to review and evaluate project-specific quotations. Pricing for these may reflect the increase depending on lead time and/or requested ship dates.

For any questions or additional information, please contact the factory or your local sales representative.

Kyle Hartford

Kyle Hartford
National Sales Director
khartford@phd-mfg.com

The Complete Line of Pipe Supports and Devices

Pipe Hangers ▲ Strut & Accessories ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields